

THE 6 CRITICAL PRACTICES FOR LEADING A TEAM™



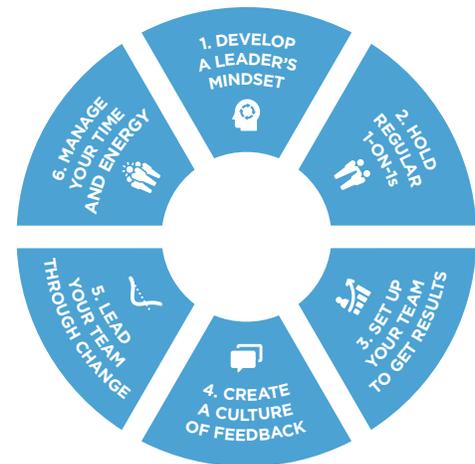
The Challenge For Every Leader

Leaders make a significant impact on every metric in your business: employee productivity and engagement, customer satisfaction and loyalty, innovation, and financial performance. Leaders are the “Difference-Makers” in your business.

From first-level leaders to those in the executive suites, the role of a leader has always been tough – and today’s realities make it even tougher. People skills typically account for 80 percent of success in this role. Yet many people are promoted into leadership because of their technical capabilities, without mastering the skills of managing and motivating others. Without these basic skills, leaders at every level can struggle with leading teams in today’s workplace.

Introducing *The 6 Critical Practices For Leading A Team*

This solution equips leaders at every level with the essential skills and tools to get work done with and through other people. The program is ideal for first-level leaders who are transitioning from their previous role as an individual contributor, as well as seasoned leaders looking for practical, relevant guidance for effectively leading and managing their teams.



Problem	Solution
<ul style="list-style-type: none"> Emerging leaders need to upscale their knowledge and people skills. 	<ul style="list-style-type: none"> Fast-tracks development of emerging leaders.
<ul style="list-style-type: none"> New leaders need to learn the basics of managing and leading others. 	<ul style="list-style-type: none"> Equips leaders with the basic skills and tools every manager needs but few receive.
<ul style="list-style-type: none"> Every leader can benefit from gaining mastery of the foundational skills of leadership. 	<ul style="list-style-type: none"> Level-sets leadership skills across an organization so that all leaders use a common skillset and toolset.

Objectives

The 6 Critical Practices for Leading a Team is a special collection of relevant, practical resources that provide leaders with the mindsets, skillsets, and toolsets needed to excel in their critical roles of leading others effectively.

PRACTICE	OBJECTIVE
DEVELOP A LEADER'S MINDSET	Leading a team requires a different mindset than working as an individual contributor. Explore the critical mindset shifts that will maximize success as a leader of others.
HOLD REGULAR 1-ON-1s	Increase engagement of team members by conducting regular 1-on-1s, deepen your understanding of team member issues, and help them solve problems for themselves.
SET UP YOUR TEAM TO GET RESULTS	Create clarity about team goals and results; delegate responsibility to team members while providing the right level of support.
CREATE A CULTURE OF FEEDBACK	Give feedback to develop team member confidence and competence; improve your own performance by seeking feedback from others.
LEAD YOUR TEAM THROUGH CHANGE	Identify specific actions to help team members navigate and accelerate through change and achieve better performance.
MANAGE YOUR TIME AND ENERGY	Use weekly planning to focus on the most important priorities, and strengthen your ability to be an effective leader by applying the 5 Energy Drivers.

Delivery Options

- **Live/In-Person.** Certify to deliver the work sessions or have a FranklinCovey consultant deliver it for you.
- **Digital.** Bite-sized articles, videos, and tools organized around *The 6 Critical Practices*. Option for an opt-in, email-driven, digital-learning track over a 12-week period.
- **Live/Online.** The webinar version is split into five 3-hour sessions for flexibility in your training. Examples: one session per day over five days or one to two sessions per day over three days.



Resources

Participant materials include:

- Participant guide
- Practice cards
- An opt-in, email-driven, digital-learning track over a 12-week period

Facilitator materials include:

- Virtual certification
- Facilitator guide
- PowerPoint® with embedded videos



The FranklinCovey All Access Pass allows you to expand your reach, achieve your business objectives, and sustainably impact performance. It provides access to a vast library of FranklinCovey content, including assessments, training courses, tools, and resources available live, live-online, and On Demand. For more information, contact your FranklinCovey client partner or call +63 917 634 4795. You may also visit www.franklincovey.ph.